**Paper Writing Workshop in Economics and Management**

**Location: University of Vienna**

**September 6–10, 2021**

**(Registration deadline in APRIL - it will be announced soon!)**

**Organization of the workshop**

The workshop is announced in a hybrid form due to the uncertain situation under COVID 19. If the situation improves, we will organize the workshop onsite - however for people who cannot come, there will be the possibility to participate online. This decision will be taken end of June 2021.

**Content**

This workshop is open for both beginning as well as experienced writers. The emphasis is not on teaching what is “right” and “wrong” but on presenting the trade-offs between several options and helping you to articulate your voice as a writer.

The workshop is composed of two parts.

**Part I. Improve Your Writing Skills  
Christina Pawlowitsch**

[**https://homepage.univie.ac.at/christina.pawlowitsch/**](https://homepage.univie.ac.at/christina.pawlowitsch/)

Content  
1 Attitudes (How to Make Yourself Write: Confidence and Routine, Choices, …)  
2 Who are you when you write? (“I” or “we”? Or “one”?)  
3 Who are you writing for?   
4 Structure  
5 References (Two basic systems: notes or author-date style; When to put a reference?) 5.3 6 6 Elements: Words and Phrases (punctuation, prepositions, modifiers, coordination, …, activating sentences)   
7 Writing Math  
8 Finding your own voice

Lecture notes are available on Christina Pawlowitsch’s website (go to Teaching and scroll down).

**PART II. Applications and Exercises in Management and Economics  
Prof. Josef Windsperger**

[**https://im.univie.ac.at/windsperger/univ-prof-dr-josef-windsperger/**](https://im.univie.ac.at/windsperger/univ-prof-dr-josef-windsperger/)

Content

1 Guidelines for conducting research

2 Strategies for publishing a research paper

3 Use of examples from the literature  
4 Discussion of abstracts/proposals submitted by the participants

**Evaluation**

To obtain a certificate of participation, we count on the participants preparation of workshop exercises and their active participation during the session.

Mo 06.09.2021, 09:30 - 12:00 (Pawlowitsch), 14h-16h30 (Windsperger)

Tue 07.09.2021, 09:30 - 12:00 (Pawlowitsch), 14h-16h30 (Windsperger)

Wed 08.09.2021, 09:30 - 12:00 (Pawlowitsch), 14h-16h30 (Windsperger)

Thu 09.09.2021, 09:30 - 12:00 (Pawlowitsch), 14h-16h30 (Windsperger)

Fr 10.09.2021, 10:00 - 12:00(Pawlowitsch and Windsperger)

*These are 22 full hours, which is in the amount of a 2 hours (50 minutes each) semester course at the University of Vienna. For such courses, usually 4 ECTS points are granted. For students who have the possibility to get credits for the class from their home institutions and would like to have a grade beside a certificate of participation, we can deliver grades (from 1 to 5; 1 being the best grade) based on the preparation of workshop exercises and participation in class.*